

Minimum Advertised Pricing (MAP) Policy

Effective Date: January 1, 2023, a Minimum Advertised Price policy on all Superior Threads, products will be in effect (herein referred to as "MAP policy").

As used in this MAP policy, "reseller" means any reseller, distributor, sales representative or dealer.

Superior Threads has spent many years building a brand of strong recognition and high perceived value. By not adhering to the established MAP policy, a reseller can dramatically diminish or detract from the perceived value of Superior Threads brands and products. The global impact of the internet can cause great harm to any company's products if they are advertised at prices that will eliminate legitimate retail competition. This MAP policy is intended to allow consumers to purchase from resellers based on loyalty and customer experience. In the interest of protecting both resellers and consumers, it is necessary to abide by the following requirements.

The Minimum Advertised Price for any Superior Threads product shall be no more than the current Manufacturer's Suggested Retail Price (MSRP) <u>LESS TEN PERCENT (10%)</u>. Current MSRP pricing is published on the Superior Threads price list. Pricing can also be viewed at www.SuperiorThreads.com.

- 1. This Minimum Advertised Price is established by Superior Threads and may be adjusted by Superior Threads at such time and, in such amounts, as it may determine at its sole discretion.
- 2. Resellers cannot list Superior Threads products on any third-party website, such as Amazon, eBay, Overstock, etc. or any others, without prior written consent from Superior Threads. Selling Superior Threads products on a reseller's own website associated directly with their store(s) is permissible so long as this MAP policy is followed per this document.
- 3. This MAP policy applies to all advertisements of Superior Threads products in any and all media, including, but not limited to flyers, posters, coupons, mailers, inserts, newspapers, magazines, catalogs, mail order catalogs, email newsletters, email solicitations, internet or other electronic media, television, radio, and public signage. This MAP policy is not applicable to any in-store advertising that is displayed only in the store and not distributed to any customers.

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- 4. The inclusion in advertising of free or discounted products, with a product covered by this MAP policy, would be contrary to the MAP policy if it has the effect of discounting the advertised price of the covered product below the Minimum Advertised Price.
- 5. If pricing is displayed anywhere other than a brick-and-mortar-retail store, any strike-through or other alteration of the Minimum Advertised Price is prohibited.
- 6. This MAP policy does not establish maximum advertised prices. All resellers may offer Superior Threads products at any price in excess of the Minimum Advertised Price.
- 7. The MAP policy does not, in any way, limit the ability of any reseller to advertise that "they have the lowest prices" or, they "will meet or beat any competitors' price," that consumers should "call for a price" or phrases of similar meaning as long as the price advertised or listed for the product is not less than the Minimum Advertised Price.
- 8. Superior Threads maintains the right to run a temporary sale at its discretion, and in such cases, the Minimum Advertised Price will be the same as the temporary sale price on those items for that particular time period.
- 9. If an Authorized Reseller with multiple store locations violates this MAP policy at any one store location, or on any associated website, then Superior Threads will consider this to be a violation of this MAP policy by the reseller.
- 10. Superior Threads reserves the right to cancel any pending orders, restrict future orders, or suspend a reseller's account if Superior Threads reasonably believes:
 - (i) a reseller has violated the provisions of the MAP policy; or
 - (ii) a reseller intends to violate the MAP policy.
- 11. Superior Threads MAP Policy Administrator is solely responsible for determining whether a violation of the MAP policy has occurred, as well as for determining appropriate consequences and sanctions.
- 12. Waivers to the MAP policy may be granted in Superior Threads sole discretion by the MAP Policy Administrator in a written waiver. Superior Threads sales and marketing personnel, or any other personnel, are not authorized to modify or grant exceptions to the MAP policy. In the event that the MAP Policy Administrator authorizes a waiver to the MAP policy, resellers must strictly adhere to the terms of the written waiver. Deviation from the terms of the written waiver is a violation of the MAP policy. Waivers of the MAP policy can be obtained for such reasons as Special Promotions, Grand Openings, limited time events and exhibitions and seasonal inventory reduction sales. ALL waivers are for a limited and specific time not to exceed THIRTY (30) days.

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- 13. Superior Threads monitors the advertised prices of resellers, either directly or via the use of third-party agencies or tools. Resellers are expected to provide reasonable cooperation in any Superior Threads investigations regarding possible MAP policy violations. Hindering, obstructing, delaying, or otherwise failing to cooperate with a Superior Threads MAP policy investigation is a violation of the MAP policy.
- 14. The MAP policy will be enforced by Superior Threads in its sole discretion. A "courtesy warning" maybe sent to any account in violation of the MAP policy but is not guaranteed. Retailers have no right to enforce the MAP policy, and should inform Superior Threads of any violations or concerns. Violations of the MAP policy may result in any of the aforementioned sanctions up to and including termination of our business relationship, as well as any available remedies at law.
- 15. All questions related to the MAP policy should be directed to: Accounts@SuperiorThreads.com

The MAP policy has been established by Superior Threads to help preserve and protect the reputation of Superior Threads name, brand and products. The MAP policy is also designed to ensure resellers have the incentive to invest resources into services for Superior Threads customers.



